

Interview with Roger Frei

greenkeeper at
the city of Baden
(Switzerland)



**"I highly
recommend the
SWOZI field marking
system. We use the
machine since the
beginning of 2015
and it's been
fantastic!
On fridays I can
mark all 8 fields by
myself."**

WHAT TYPE AND NUMBER OF SPORTS FIELDS ARE YOU RESPONSIB- LE FOR?

- » We have 4 grass pitches and one artificial turf pitch.
- » Since we also make markings elsewhere in the city and for the neighbouring community, we draw a total of 8 pitches.
- » In addition, there are also special events such as club tournaments and school events.

HOW DID YOU HEAR ABOUT OUR COMPANY?

- » At a trade show. I found this new method - away from the strings - intriguing and booked a demonstration.

WERE/ARE THERE ANY RESERVATIONS ABOUT THE NEW METHOD?

- » No, I was immediately convinced by this new type of line marking. But the city administration needed more information to fully understand the functionalities and advantages to justify the investment.

SUCH A DEVICE IS NOT QUITE CHEAP, HOW DO YOU SEE THE COSTS?

- » Marking with the SWOZI Cart Pro Push makes my job way easier. With the old method using strings and measuring tapes, it took me about 3 hours per field. Now I can mark all 8 fields in a single afternoon. And, what is also important: the pitches only have to be fully marked if necessary. The tedious tracing after mowing or heavy rain is no longer necessary. This saves a lot of time and paint.
- » With the SWOZI machine we have on the one hand direct savings in material and time of about CHF 4'000-5'000 (Euro 3'500-4'500) per year. And on the other hand, there is additional income from the external markings, which we carry out on a fee basis.
- » The SWOZI cart has paid for itself in about 2.5 years!

HOW DID THE CHANGE FROM THE PROVEN SYSTEM WITH CORDS TO THE GPS CONTROLLED VERSION OF SWOZI TAKE PLACE?

- » I received detailed instructions on site from a SWOZI employee. He surveyed the first field with me and explained everything in detail.

- » Afterwards I was able to survey and save the remaining fields myself.
- » Now I just open the field data at any time, change them or create new ones. Special fields or additional lines are easily created as well.

WAS ANY ADDITIONAL TRAINING REQUIRED?

- » No, everything was explained in detail when the machine was delivered.
- » The tablet is user-friendly and the program very intuitive. It guides you through every step and is clearly and comprehensible structured.
- » In addition, there is a detailed user manual as well as several videos. If I still have questions, they get quickly answered on the phone.

**THANK YOU VERY MUCH MR FREI FOR
THIS DETAILED AND INTERESTING
INTERVIEW.**